

CHARLESBANK CREDIT

Based in Charlesbank's New York office and launched in 2016, Charlesbank Credit is the fully integrated credit platform of Charlesbank Capital Partners. Charlesbank Credit has ~\$1.5B of capital available with the ability to make single investments up to \$250M. The strategy flexibly invests across the spectrum of public and private performing, special situations and distressed opportunities.

THE FIRM

Founded in 1998, Charlesbank is a middle-market private investment firm with more than \$15B of cumulative capital raised. The firm focuses on management-led buyouts and growth capital financings and invests across its core sectors, supporting management teams in building businesses, primarily in the United States. In addition to opportunistic credit, Charlesbank also engages in opportunistic technology investments.

INVESTMENT PARAMETERS

TYPICAL ENTERPRISE VALUES

\$150M – \$1.5B

TARGETED INVESTMENT SIZE

\$50M – \$250M

TRANSACTION TYPES

- Direct and syndicated lending
- Buyout and acquisition financing
- Growth capital
- Refinancing
- Rescue financing
- Exit financing
- Liquidity bridges

STRUCTURES

Charlesbank Credit serves as a committed partner to borrowers, leading customized solutions including:

- First and second lien
- Unitranche
- Convertible
- PIK debt
- Equity-linked
- Preferred equity
- Revolving credit facilities
- Capital leases

GEOGRAPHIC FOCUS

Principally US and Canada

HIGHLIGHTED INVESTMENTS*



Ascensus Specialties
Specialty chemicals producer
Unsecured term loan



Eat Just
Plant-based egg alternatives
Convertible notes



HelpSystems
Infrastructure management software
PIK preferred



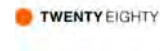
PLNTF Holdings
Planet Fitness club franchisee
First lien term loan



Restaurant Technologies
Commercial kitchen-oil management
Second lien term loan



Shearer's Foods
Contract manufacturer of snacks
Second lien term loan



TwentyEighty
Corporate training services
First lien term loan



United Road
Vehicle transport and logistics
First lien term loan



Voyant
Contract manufacturer of personal care products
First lien term loan



Zep
Maintenance and cleaning solutions
First lien term loan

* Highlighted investments made by Charlesbank Credit are provided solely for the purpose of illustrating examples that are consistent with the investment strategy of Charlesbank Credit; a full list of investments is available upon request.

TARGET SECTORS



Business services



Consumer



Healthcare



Industrial



Software



Technology and technology infrastructure

INVESTMENT TEAM

Sandor Hau
Managing Director

Carolyn Wintner
Head of Capital Markets

Matt Jacobson
Principal

Matt Midera
Principal

Shaun Wong
Principal

William Reilly
Senior Vice President

Matt Maloney
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REPRESENTATIVE PRIVATE EQUITY INVESTMENTS

AS OF JUNE 15, 2021

CONSUMER

- 
Bridges Consumer Healthcare
 OTC healthcare products
- 
City Brewery
 Beverage contract manufacturing
- 
Hearthside Foods
 Food contract manufacturing
- 
MyEyeDr.
 Full-service optometry chain
- 
Rockport
 Casual and dress shoes
- 
Sound United
 Premium home audio and automotive products
- 
Varsity Brands
 Academic achievement and athletic brands
- 
Aurora Organic Dairy*
 Private-label organic milk production
- 
Bell Sports*
 Sporting goods
- 
Blacksmith Brands*
 OTC healthcare products
- 
Del Taco*
 Quick-service restaurants
- 
FULLBEAUTY Brands*
 Direct-to-consumer plus-size apparel
- 
Papa Murphy's*
 Take-and-bake pizza QSR
- 
Peacock Foods*
 Food contract manufacturing
- 
Shoppers Drug Mart*
 Canadian drugstore chain
- 
Wayfair*
 Ecommerce home goods retailer













HEALTHCARE

- 
MB2 Dental
 Dental partnership organization
- 
Tecomet
 Medical device and aerospace contract manufacturing
- 
TLC Vision
 Eye-care services
- 
Animal Health International*
 Animal health products distribution












TECHNOLOGY

- 
Aptean
 Enterprise resource planning software
- 
Cyberbit
 Cloud-based cybersecurity training and simulation
- 
Doit International
 Public cloud operations software
- 
Healthcare Fraud Shield
 Insurance fraud, waste and abuse solutions
- 
HelpSystems
 Converged technology infrastructure provider
- 
Ivanti
 Enterprise IT software
- 
Park Place Technologies
 Post-warranty data center equipment maintenance
- 
Six Degrees
 Converged technology infrastructure provider
- 
WolfePak Software
 Oil and gas accounting solutions
- 
Ensono*
 IT outsourcing
- 
Zayo*
 Wholesale fiber bandwidth

INDUSTRIAL

- 
Galls
 Uniforms and equipment to public safety agencies
- 
HDT Global
 Engineered military solutions
- 
QC Supply
 Farm and livestock supply distribution
- 
American Tire Distributors*
 Wholesale tire distribution
- 
Cedar Creek*
 Building products distribution
- 
Citadel Plastics*
 Plastics compounding
- 
GrayWolf Industrial*
 Service provider for heavy mechanical industries
- 
GSI*
 Agricultural equipment manufacturing
- 
OnCore Manufacturing*
 Contract EMS provider
- 
Plaskolite*
 Acrylic sheet manufacturing
- 
Trojan Battery*
 Deep-cycle battery manufacturing
- 
United Road
 Vehicle transport and logistics

BUSINESS SERVICES

- 
ARS Rescue Rooter
 HVAC and plumbing services
- 
Lido Advisors
 Wealth advisory services
- 
Neptune Retail Solutions
 Shopper marketing services
- 
Polyconcept
 Promotional products
- 
Vestcom
 Shelf-edge marketing solutions
- 
World Insurance Associates
 Full-service insurance brokerage
- 
Montpelier RE*
 Global property catastrophe insurance
- 
The Princeton Review*
 Test prep and college admissions counseling
- 
Technisource*
 IT staffing
- 
Universal Technical Institute*
 For-profit automotive technical training
- 
WorldStrides*
 Educational student travel

* Realized investment
 Private equity investments from Funds IV-X and Technology Opportunities Fund, selected to illustrate the different industries in which Charlesbank invests. For a complete list of Charlesbank investments, visit www.charlesbank.com.