

## CHARLESBANK CREDIT

Based in Charlesbank's New York office and launched in 2016, Charlesbank Credit is the fully integrated credit platform of Charlesbank Capital Partners. Charlesbank Credit has ~\$1.5B of capital available with the ability to make single investments up to \$250M. The strategy flexibly invests across the spectrum of public and private performing, special situations and distressed opportunities.

## THE FIRM

Founded in 1998, Charlesbank is a middle-market private investment firm with more than \$15B of cumulative capital raised. The firm focuses on management-led buyouts and growth capital financings and invests across its core sectors, supporting management teams in building businesses, primarily in the United States. In addition to opportunistic credit, Charlesbank also engages in opportunistic technology investments.

## INVESTMENT PARAMETERS

### TYPICAL ENTERPRISE VALUES

\$150M – \$1.5B

### TARGETED INVESTMENT SIZE

\$50M – \$250M

### TRANSACTION TYPES

- Direct and syndicated lending
- Buyout and acquisition financing
- Growth capital
- Refinancing
- Rescue financing
- Exit financing
- Liquidity bridges

### STRUCTURES

Charlesbank Credit serves as a committed partner to borrowers, leading customized solutions including:

- First and second lien
- Unitranche
- Convertible
- PIK debt
- Equity-linked
- Preferred equity
- Revolving credit facilities
- Capital leases

### GEOGRAPHIC FOCUS

Principally US and Canada

## HIGHLIGHTED INVESTMENTS\*



**Ascensus Specialties**  
Specialty chemicals producer  
*Unsecured term loan*



**Eat Just**  
Plant-based egg alternatives  
*Convertible notes*



**HelpSystems**  
Infrastructure management software  
*PIK preferred*



**PLNTF Holdings**  
Planet Fitness club franchisee  
*First lien term loan*



**Restaurant Technologies**  
Commercial kitchen-oil management  
*Second lien term loan*



**Shearer's Foods**  
Contract manufacturer of snacks  
*Second lien term loan*



**TwentyEighty**  
Corporate training services  
*First lien term loan*



**United Road**  
Vehicle transport and logistics  
*First lien term loan*



**Voyant**  
Contract manufacturer of personal care products  
*First lien term loan*



**Zep**  
Maintenance and cleaning solutions  
*First lien term loan*

\* Highlighted investments made by Charlesbank Credit are provided solely for the purpose of illustrating examples that are consistent with the investment strategy of Charlesbank Credit; a full list of investments is available upon request.

## TARGET SECTORS



**Business services**



**Consumer**



**Healthcare**



**Industrial**



**Software**



**Technology and technology infrastructure**

## INVESTMENT TEAM

**Sandor Hau**  
Managing Director

**Matt Jacobson**  
Managing Director

**Carolyn Wintner**  
Managing Director and Head of Capital Markets

**Matt Midera**  
Principal

**Shaun Wong**  
Principal

**William Reilly**  
Senior Vice President

**Lewin Xue**  
Vice President

**Brandon Lapensohn**  
Associate, Capital Markets

**Matt Maloney**  
Associate

**Jimmy Park**  
Associate

### BOSTON

200 Clarendon Street  
Boston, Massachusetts 02116  
617 619 5400

### NEW YORK

















70 East 55th Street  
New York, New York 10022  
212 903 1880

[www.charlesbank.com](http://www.charlesbank.com)

# REPRESENTATIVE PRIVATE EQUITY INVESTMENTS

AS OF OCTOBER 4, 2021

## CONSUMER

- 
**Bridges Consumer Healthcare**  
 OTC healthcare products
- 
**City Brewery**  
 Beverage contract manufacturing
- 
**Hearthside Foods**  
 Food contract manufacturing
- 
**MyEyeDr.**  
 Full-service optometry chain
- 
**Rockport**  
 Casual and dress shoes
- 
**Sound United**  
 Premium home audio and automotive products
- 
**Varsity Brands**  
 Academic achievement and athletic brands
- 
**Aurora Organic Dairy\***  
 Private-label organic milk production
- 
**Bell Sports\***  
 Sporting goods
- 
**Blacksmith Brands\***  
 OTC healthcare products
- 
**Del Taco\***  
 Quick-service restaurants
- 
**FULLBEAUTY Brands\***  
 Direct-to-consumer plus-size apparel
- 
**Papa Murphy's\***  
 Take-and-bake pizza QSR
- 
**Peacock Foods\***  
 Food contract manufacturing
- 
**Shoppers Drug Mart\***  
 Canadian drugstore chain
- 
**Wayfair\***  
 Ecommerce home goods retailer












## TECHNOLOGY

- 
**Aptean**  
 Enterprise resource planning software
- 
**Cyberbit**  
 Cloud-based cybersecurity training and simulation
- 
**Doit International**  
 Public cloud operations software
- 
**Healthcare Fraud Shield**  
 Insurance fraud, waste and abuse solutions
- 
**HelpSystems**  
 Converged technology infrastructure provider
- 
**Ivanti**  
 Enterprise IT software
- 
**Park Place Technologies**  
 Post-warranty data center equipment maintenance
- 
**Six Degrees**  
 Converged technology infrastructure provider
- 
**Symplr**  
 Healthcare IT software
- 
**WolfePak Software**  
 Oil and gas accounting solutions
- 
**Ensono\***  
 IT outsourcing
- 
**Zayo\***  
 Wholesale fiber bandwidth












## HEALTHCARE

- 
**MB2 Dental**  
 Dental partnership organization
- 
**Tecomet**  
 Medical device and aerospace contract manufacturing
- 
**TLC Vision**  
 Eye-care services
- 
**Animal Health International\***  
 Animal health products distribution

## BUSINESS SERVICES

- 
**American Residential Services**  
 HVAC and plumbing services
- 
**Lido Advisors**  
 Wealth advisory services
- 
**Neptune Retail Solutions**  
 Shopper marketing services
- 
**Polyconcept**  
 Promotional products
- 
**World Insurance Associates**  
 Full-service insurance brokerage
- 
**Montpelier RE\***  
 Global property catastrophe insurance
- 
**Princeton Review\***  
 Test prep and college admissions counseling
- 
**Technisource\***  
 IT staffing
- 
**Universal Technical Institute\***  
 For-profit automotive technical training
- 
**Vestcom\***  
 Shelf-edge marketing solutions
- 
**WorldStrides\***  
 Educational student travel

## INDUSTRIAL

- 
**Galls**  
 Uniforms and equipment to public safety agencies
- 
**QC Supply**  
 Farm and livestock supply distribution
- 
**American Tire Distributors\***  
 Wholesale tire distribution
- 
**Cedar Creek\***  
 Building products distribution
- 
**Citadel Plastics\***  
 Plastics compounding
- 
**GrayWolf Industrial\***  
 Service provider for heavy mechanical industries
- 
**GSI\***  
 Agricultural equipment manufacturing
- 
**HDT Global\***  
 Engineered military solutions
- 
**OnCore Manufacturing\***  
 Contract EMS provider
- 
**Plaskolite\***  
 Acrylic sheet manufacturing
- 
**Trojan Battery\***  
 Deep-cycle battery manufacturing
- 
**United Road Services\***  
 Vehicle transport and logistics

\* Realized investment  
 Private equity investments from Funds IV-X and Technology Opportunities Fund, selected to illustrate the different industries in which Charlesbank invests. For a complete list of Charlesbank investments, visit [www.charlesbank.com](http://www.charlesbank.com).