

Charlesbank

CHARLESBANK TECHNOLOGY INVESTING INITIATIVE

Based in Boston and launched in 2019, Charlesbank Capital Partners' technology investing initiative was formed to make equity investments in technology companies.

Charlesbank invests in both control and minority investments, buyouts and recapitalizations, and consolidations within its target sectors.

THE FIRM

Founded in 1998, Charlesbank is a middle-market private investment firm with more than \$15 billion of cumulative capital raised. The firm's Flagship strategy focuses on management-led buyouts and growth capital financings and invests across a range of industries, supporting management teams in building businesses, primarily in the United States. In addition to technology, Charlesbank also engages in opportunistic credit investments.

INVESTMENT PARAMETERS

TYPICAL ENTERPRISE VALUES

\$50M – \$300M

TRANSACTION TYPES

Primarily control-oriented

GEOGRAPHIC FOCUS

Based in, or with revenue sourced from, U.S. or Canada

KEY CRITERIA

- Well-established products and business models
- Predictable financial profiles with recurring/reoccurring revenue
- Attractive and sustainable unit economics
- Strong and defensible competitive positions
- Proven core executive teams
- Multiple levers to accelerate value creation

CURRENT INVESTMENTS



Aptean
Enterprise resource planning software



Cyberbit
Cloud-based cyber-security training and simulation



DoIT International
Public cloud operations software and expertise



Healthcare Fraud Shield
Insurance fraud, waste and abuse solutions



HelpSystems
Infrastructure management software for IT departments



Ivanti
Enterprise IT software



Mediaocean
Advertising software platform



PakEnergy
Oil and gas accounting solutions



Solve Advisors
Fixed income market data and analytics

TARGET SECTORS



Enterprise software



Cybersecurity



Infrastructure software



Cloud computing



Financial technology



Healthcare IT



Internet



Tech-enabled services and e-commerce



Data and analytics



Industrial technology

INVESTMENT TEAM

Hiren Mankodi
Managing Director

Darren Battistoni
Managing Director

Mayur Desai
Managing Director

Bhuvan Jain
Principal

Dhruva Kaul
Senior Vice President

Michael Zirngibl
Senior Vice President

Andrew Barnett
Vice President

Anumita Das
Vice President

Flannery Zhou
Vice President

Ryan Lee
Senior Associate

Jonathan Bujak
Associate

Chase Ciotti
Associate

Nitish Jindal
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Matthew Mastrianni
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Richard Schweiker
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