

# Charlesbank

## CHARLESBANK CREDIT

Based in Charlesbank's New York office and launched in 2016, Charlesbank Credit is the fully integrated credit platform of Charlesbank Capital Partners. Charlesbank Credit manages over \$2.7B of capital (as of June 2023), with the ability to make single investments over \$300M. The strategy flexibly invests across the spectrum of public and private performing, special situations and distressed opportunities.

## THE FIRM

Founded in 1998, Charlesbank is a middle-market private investment firm with more than \$15B of cumulative capital raised. The firm focuses on management-led buyouts and growth capital financings and invests across its core sectors, supporting management teams in building businesses, primarily in the United States. In addition to opportunistic credit, Charlesbank also engages in opportunistic technology investments.

## INVESTMENT PARAMETERS

### ENTERPRISE VALUE RANGE

\$150M – \$3B

### TARGETED INVESTMENT SIZE

\$50M – \$250M

### TRANSACTION TYPES

- Direct and syndicated lending
- Buyout and acquisition financing
- Growth capital
- Refinancing
- Rescue financing
- Exit financing
- Liquidity bridges

### STRUCTURES

Charlesbank Credit serves as a committed partner to borrowers, leading customized solutions including:

- First and second lien
- Unitranche
- Convertible
- PIK debt
- Equity-linked
- Preferred equity
- Revolving credit facilities
- Capital leases

### GEOGRAPHIC FOCUS

Principally US and Canada

## HIGHLIGHTED INVESTMENTS\*



**Ascensus Specialties**  
Specialty chemicals producer  
*Unsecured term loan*



**Cornerstone OnDemand**  
Cloud-based enterprise software  
*PIK Preferred*



**Ensono**  
Managed hybrid IT services  
*Second lien term loan*



**Exaltare**  
Planet Fitness club franchisee  
*First lien term loan*



**Mediaocean**  
Advertising software platform  
*Second lien term loan*



**MDVIP**  
Membership-based healthcare  
*Second lien term loan*



**Mold-Rite**  
Specialty packaging solutions  
*Second lien term loan, PIK Preferred, Common equity*



**Therm-O-Disc**  
Mission-critical safety sensors  
*First lien term loan*



**United Road**  
Vehicle transport and logistics  
*First lien term loan*



**Voyant**  
Contract manufacturer of personal care products  
*First lien term loan*

\* Highlighted investments made by Charlesbank Credit are provided solely for the purpose of illustrating examples that are consistent with the investment strategy of Charlesbank Credit; a full list of investments is available upon request.

## TARGET SECTORS



**Business services**



**Consumer**



**Healthcare**



**Industrial**



**Software**



**Technology and technology infrastructure**

## CREDIT TEAM

**Sandor Hau**  
Managing Director

**Matt Jacobson**  
Managing Director

**Carolyn Wintner**  
Managing Director & Head of Capital Markets

**Matt Midera**  
Principal

**William Reilly**  
Principal

**Shaun Wong**  
Principal & Head of Credit Business Development

**Matthew Albanese**  
Vice President & Head of Credit Asset & Subscription Finance

**Michael Galardi**  
Vice President

**Matt Maloney**  
Vice President

**Brandon Lapensohn**  
Senior Associate, Capital Markets

**Bruce Sun**  
Senior Associate

**Adam Bechler**  
Associate

**Brian Deinstadt**  
Associate, Credit Operations

**Javi Fernandez**  
Associate

**Drew Librot**  
Associate

**Molly Manuel**  
Associate, Capital Markets

**Lilly Krahmer**  
Analyst

**Ben Mensah**  
Analyst

## BOSTON

200 Clarendon Street, Fl. 54  
Boston, Massachusetts 02116  
617 619 5400

## NEW YORK
















575 Fifth Avenue, Fl. 36  
New York, NY 10017  
212 903 1880

[www.charlesbank.com](http://www.charlesbank.com)

# REPRESENTATIVE PRIVATE EQUITY INVESTMENTS

AS OF OCTOBER 2, 2023

## CONSUMER

-  **Bridges Consumer Healthcare**  
OTC healthcare products
-  **City Brewery**  
Beverage contract manufacturing
-  **Empire Today**  
DTC flooring solutions
-  **Hearthside Foods**  
Food contract manufacturing
-  **MyEyeDr.**  
Full-service optometry chain
-  **Reef**  
Casual and dress shoes
-  **Varsity Brands**  
Academic achievement and athletic brands
-  **Aurora Organic Dairy\***  
Private-label organic milk production
-  **Blacksmith Brands\***  
OTC healthcare products
-  **Del Taco\***  
Quick-service restaurants
-  **FULLBEAUTY Brands\***  
Direct-to-consumer plus-size apparel
-  **Papa Murphy's\***  
Take-and-bake pizza QSR
-  **Peacock Foods\***  
Food contract manufacturing
-  **Sound United\***  
Premium home audio and automotive products
-  **Wayfair\***  
Ecommerce home goods retailer


## TECHNOLOGY

-  **Aptean**  
ERP software
-  **Bridgepointe**  
IT channel platform
-  **Cyberbit**  
Cloud-based cybersecurity training and simulation
-  **DoIT International**  
Public cloud operations software
-  **Fortra**  
Cyber/automation software
-  **Healthcare Fraud Shield**  
Insurance FWA solutions
-  **ImageQuix**  
Photography software
-  **Ivanti**  
Enterprise IT software
-  **Maltego**  
Graphical link analysis software
-  **Mediaocean**  
Advertising software
-  **PakEnergy**  
Oil and gas accounting solutions
-  **Park Place Technologies**  
Post-warranty data center equipment maintenance
-  **Six Degrees**  
Data center and network optimization
-  **SOLVE**  
Fixed income market data platform
-  **Symplr**  
Healthcare IT software
-  **TitanCloud**  
IoT software
-  **Ensono\***  
IT outsourcing
-  **Zayo\***  
Wholesale fiber bandwidth

## HEALTHCARE

-  **Action Behavior Centers**  
Personalized autism therapy
-  **MB2 Dental**  
Dental partnership organization
-  **MDVIP**  
Membership-based healthcare
-  **TLC Vision**  
Eye-care services
-  **Animal Health International\***  
Animal health products distribution

## BUSINESS SERVICES

-  **Accordion**  
Financial and tech. consulting
-  **American Residential Services**  
HVAC and plumbing services
-  **Lido Advisors**  
Wealth advisory services
-  **Neptune Retail Solutions**  
Shopper marketing services
-  **Polyconcept**  
Customized and personalized products
-  **World Insurance Associates**  
Full-service insurance brokerage
-  **Princeton Review\***  
Test prep and college admissions counseling
-  **Technisource\***  
IT staffing
-  **Universal Technical Institute\***  
For-profit automotive technical training
-  **Vestcom\***  
Shelf-edge marketing solutions
-  **WorldStrides\***  
Educational student travel

## INDUSTRIAL

-  **BOX Partners**  
Packaging and shipping supplies
-  **Galls**  
Uniforms and equipment to public safety agencies
-  **Tecomet**  
Medical device and aerospace contract manufacturing
-  **American Tire Distributors\***  
Wholesale tire distribution
-  **Cedar Creek\***  
Building products distribution
-  **Citadel Plastics\***  
Plastics compounding
-  **GrayWolf Industrial\***  
Service provider for heavy mechanical industries
-  **GSI\***  
Agricultural equipment manufacturing
-  **HDT Global\***  
Engineered military solutions
-  **OnCore Manufacturing\***  
Contract EMS provider
- PLASKOLITE** **Plaskolite\***  
Acrylic sheet manufacturing
-  **QC Supply\***  
Farm and livestock supply distribution
-  **Trojan Battery\***  
Deep-cycle battery manufacturing
-  **United Road Services\***  
Vehicle transport and logistics

\* Realized investment  
Private equity investments from Funds V-X and Technology Opportunities Fund, selected to illustrate the different industries in which Charlesbank invests. For a complete list of Charlesbank investments, visit [www.charlesbank.com](http://www.charlesbank.com).