

Charlesbank

CHARLESBANK TECHNOLOGY INVESTING INITIATIVE

Based in Boston and launched in 2019, Charlesbank Capital Partners' technology investing initiative was formed to make equity investments in technology companies.

Charlesbank invests in both control and minority investments, buyouts and recapitalizations, and consolidations within its target sectors.

THE FIRM

Founded in 1998, Charlesbank is a middle-market private investment firm with more than \$15 billion of cumulative capital raised. The firm's Flagship strategy focuses on management-led buyouts and growth capital financings and invests across a range of industries, supporting management teams in building businesses, primarily in the United States. In addition to technology, Charlesbank also engages in opportunistic credit investments.

INVESTMENT PARAMETERS

TYPICAL ENTERPRISE VALUES

\$50M – \$300M

TRANSACTION TYPES

Primarily control-oriented

GEOGRAPHIC FOCUS


Based in, or with revenue sourced from, U.S. or Canada


KEY CRITERIA


- Well-established products and business models
- Predictable financial profiles with recurring/reoccurring revenue
- Attractive and sustainable unit economics
- Strong and defensible competitive positions
- Proven core executive teams
- Multiple levers to accelerate value creation


CURRENT INVESTMENTS


 **Aptean**
Enterprise resource planning software

 **Cyberbit**
Cloud-based cyber-security training and simulation

 **DoIT International**
Public cloud operations software and expertise

 **Fortra**
Infrastructure management software for IT departments

 **Healthcare Fraud Shield**
Insurance fraud, waste and abuse solutions

 **Imagequix**
High-volume photography software

 **Ivanti**
Enterprise IT software

 **Maltego**
Graphical link analysis software

 **Mediaocean**
Advertising software platform

 **PakEnergy**
Oil and gas accounting solutions

 **SOLVE**
Fixed income market data and analytics

 **Titan Cloud**
IoT software

TARGET SECTORS

 **Enterprise software**

 **Cybersecurity**


 **Infrastructure software**


 **Cloud computing**

 **Financial technology**

 **Healthcare IT**

 **Internet**

 **Tech-enabled services and e-commerce**

 **Data and analytics**

 **Industrial technology**

INVESTMENT TEAM

Darren Battistoni
Managing Director

Mayur Desai
Managing Director

Hiren Mankodi
Managing Director

Bhuvan Jain
Principal

Dhruva Kaul
Principal

Michael Zirngibl
Principal

Andrew Barnett
Vice President

Anumita Das
Vice President

Ryan Lee
Vice President

Mauricio Velasco
Vice President

Flannery Zhou
Vice President

Richard Schweiker
Senior Associate

Jonathan Bujak
Associate

Ahmad Hasanian
Associate

Andrew Herbst
Associate

Nitish Jindal
Associate

Alistair Kapadia
Associate

Matthew Mastrianni
Associate

Jack Stone
Associate

Kyle Weil
Associate

Caleb Barlow
Advisory Director

Will Eisenbeis
Advisory Director

Zorian Rotenberg
Advisory Director

Steve Carpenter
Advisor

Brian Pierce
Advisor

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October 2, 2023